Market Data					
SAR 21.9 / 13.8					
SAR 16,620 mln					
1,129 mln					
63.09%					
2,807,579					
ADES AB					



## First Nigeria, Now Brazil, No Slowing Down

May 11, 2025

Upside to Target Price	42.7%	Rating	Buy
Expected Dividend Yield	3.0%	Last Price	SAR 14.72
Expected Total Return	45.7%	12-mth target	SAR 21.00

ADES	1Q2025	1Q2024	Y/Y	4Q2024	Q/Q	RC Estimate
Sales	1,470	1,532	(4%)	1,569	(6%)	1,628
Gross Profit	590	603	(2%)	567	4%	588
Gross Margins	40%	39%		36%		36%
Operating Profit	476	494	(4%)	456	4%	467
Net Profit	194	197	(2%)	207	(6%)	195

(All figures are in SAR mln)

- ADES reported a topline of SAR 1,470 mln (-4% Y/Y and -6% Q/Q), lower than our more optimistic estimate of SAR 1,628 mln. Management commented on utilization rates of the group for 1Q2025, which were 98%, while the group continued to increase geographical diversification. Management also highlighted EBITDA performance in 1Q25, as ADES generated SAR 816 mln vs. SAR 753 mln in 1Q24, a +8% Y/Y increase. Key milestones which we believe supported EBITDA growth included the successful redeployment of suspended rigs, expansion into Nigeria via the offshore segment, and now, as of April 2025, ADES securing a 4.5-year tenor for a premium jack-up rig with Constellation Oil Services, to execute on a new contract with Petrobas in Brazil.
- ADES' operating profit came in at SAR 476 mln, down -4% Y/Y and up +4% Q/Q, in-line with our estimate of SAR 467 mln; moving parallel with revenue declines. We attribute this discrepancy in performance to higher expenses in relation to rig deployment and ADES' continued growth.
- ADES reported net profits of SAR 194 mln, decreasing -2% Y/Y and -6% Q/Q, directly in-line with our estimate of SAR 195 mln. With the newly contracted rigs poised to ramp up operations, we still hold a positive view of the Company, despite the recent volatility in oil prices. Management provided a reaffirmation on its previously mentioned guidance for 2025, stating that ADES' targeted EBITDA of SAR 3.28-3.39 bln (an organic growth rate of +8-12% Y/Y) is still feasible. We appreciate management's efforts and successful results in growing diversification; we maintain our target price and rating.



## **Disclaimer**

## Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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